

## Particulars

### About Your Organisation

**Organisation Name**Solent International

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**Corporate Website Address**<http://www.solentgroup.co.uk>

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**Primary Activity or Product**

- Manufacturer
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**Related Company(ies)**No

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### Membership

Membership Number	Membership Category	Membership Sector
4-0384-14-000-00	Ordinary	Consumer Goods Manufacturers

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**Consumer Goods Manufacturers****Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- End-product manufacturer
- Home & Personal Care Goods
  - Cleaning Agents
  - Soap Tablet Finishing
- Own-brand
- Manufacturing on behalf of other third party brands

**Operations and Certification Progress****2.1 Do you have a system for calculating how much palm oil and palm oil products you use?**

Yes

**2.2.1 Do you manufacture for:**

Private Label

**2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:**

413

**2.2.3 Total volume of Palm Kernel Oil used in the year:**

78

**2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:**

505

**2.2.5 Total volume of all palm oil products you used in the year:**

996

**2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:****In Your Private Label**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	413.00	78.00	505.00
2	Mass Balance	-	-	-
3	Segregated	-	-	-
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	413.00	78.00	505.00

**2.4.1 Volume of Palm Kernel Expeller used/ handled:**

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**2.4.2 What type of products do you use CSPO for?**

Bar soap

**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

Europe 100%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe 100%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**Time-Bound Plan****3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2013

**Comment:**

Green plam certificates purchased from 2013 onwards for all palm oil, palm kernal oil and palm derivatives

**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2016

**Comment:**

Green plam certificates purchased from 2013 onwards for all palm oil, palm kernal oil and palm derivatives

**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2016

**Comment:**

Green plam certificates purchased from 2013 onwards for all palm oil, palm kernal oil and palm derivatives  
 From mid 2014 all palm oil and palm kernal oil will be 100% segregated  
 From start 2016 all palm oil derivatives will be mass balance

**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

**3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?**

y

**When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?**

2015

**3.6 Which countries that your organization operates in do the above commitments cover?**

**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

By the start of 2014 to be only using RSPO fully segregated palm oil and palm kernel oil in all bar soaps - this will cover all our markets which are currently UK and Europe but any future markets worldwide as well

By the start of 2016 to be only using RSPO mass balance palm oil derivatives in all our household, personal care and oral care products - markets will include the UK and Europe

**3.8 Date of first supply chain certification (planned or achieved)**

2015

**Comment:**

First production of fully segregated RSPO bar soap. Factory (Kerry Oleochemicals in Shanghai) fully audited and chain of custody accredited by RSPO.

**Trademark Related****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**Please state for which product range(s) you intend to apply the Trademark and when you plan to start**

All Tesco Branded Bar Soaps from April 2015

Year: 2015

**GHG Emissions****5.1 Are you currently assessing the GHG emissions from your operations?**

No

**Please explain why**

Environmental audits are just starting at many of our factories and we are establishing a base line currently. We have been members of the UKCPI sustainable cleaning scheme where we have set environmental KPIs for some of our factories

**5.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

Never been asked to do this

**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

Ensuring that we move to mass balance palm oil derivatives in all our household, oral care and personal care products (private label and own brand)

**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Confidential

- Others:

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**Application of Principles & Criteria for all members sectors**

**8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Ethical conduct and human rights  
[M-Policies-to-PNC-ethicalconducthr.pdf](#)
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**8.2 What steps will/has your organization taken to support these policies?**

We have a dedicated factory compliance team who are trained ethical auditors. We regularly undertake ethical audits at all our factories and these audits are published on the Sedex database - visible to all our customers. We have an active programme to close off any non conformances

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**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

Yes

**Please specify**

By end 2015 when material becomes available. Although some MB derivatives are available, volumes seem limited and raw material suppliers are choosing to allocate the volumes to bigger customers rather than SMEs

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**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

Yes

**How and when do you plan to immediately cover the gap using Book & Claim?**

We keep a record of the palm, pal kernal oil and palm derivatives that we use in our formulations. We reconcile this with the volume of product supplied and calculate on a quarterly basis the amount of each ingredient we have used. Where the ingredinets are not 100% segregated or mass balance we apply for and buy green palm certificates.

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**Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why**

not applicable

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## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

RSPO audit - expensive and only economically sensible if the volume of product and sales warrants this at the factory  
RSPO logo not well recognised or advertised to customers - we are restricted on claims and statements and as such cannot educate customers about the great steps that have been taken to supply RSPO product  
RSPO fully segregated material is still about 25% more expensive than non RSPO - this is critical at a time of austerity  
Mass balance derivative volume is still limited and larger companies are getting the first chance to claim this - penalising SMEs

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### 2 How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

No

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#### Robust:

Yes

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#### Simpler to Comply to:

No

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### 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

First full range of bar soaps launched at a supermarket in the UK market. Other supermarkets have RSPO soaps but not the whole range

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### 4 Other information on palm oil (sustainability reports, policies, other public information)

Nothing which is publically available

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